



## NEWS RELEASE

For more information, contact:

Greg Fulton, Greenway Medical Technologies, Inc., (770) 262-2347, [gregfulton@greenwaymedical.com](mailto:gregfulton@greenwaymedical.com)

James Robinson, GCI Health, (404) 259-6642, [james.robinson@gcihealth.com](mailto:james.robinson@gcihealth.com)

### **LOS ANGELES REGIONAL EXTENSION CENTER SELECTS GREENWAY'S PRIMESUITE EHR**

#### **\$16.4 Million HITEC-LA Grant to help 3,000 Providers Achieve Meaningful Use**

*July 26, 2011, Carrollton, Ga.* – Greenway Medical Technologies, Inc. today announced that the Health Information Technology Extension Center for Los Angeles (HITEC-LA) has selected the company's single-database electronic health record (EHR), practice management, and interoperability solution [PrimeSUITE®](#) as a preferred EHR system.

"Greenway is continually gratified that PrimeSUITE is being recognized by Regional Extension Centers for our ability to offer a proven pathway to meaningful use incentives, and for a platform that combines clinical, financial and administrative data for coordination throughout the practice," said President and CEO Tee Green. "We are fully invested in working with HITEC-LA to enable countywide EHR deployment to advance care coordination and patient outcomes."

HITEC-LA was founded in 2010 under the HITECH Act when the federal government awarded L.A. Care Health Plan, the nation's largest public health plan, a \$16.4 million grant to establish the exclusive Regional Extension Center (REC) for Los Angeles County. HITEC-LA's goal is to help a minimum of 3,000 eligible primary care providers achieve meaningful use Stage 1 of a certified EHR.

Providers across Los Angeles County joining HITEC-LA are guided through the entire implementation process, which includes best practice advice and demonstrations of selected EHRs such as Greenway's PrimeSUITE toward advancing health information technology, achieving meaningful use, and improving patient outcomes. HITEC-LA offers selected subsidized technical assistance to eligible primary care providers at no cost to them; specialists and other health care providers receive those services at substantial discounts.

"In addition to the favorable pricing and terms for the solo providers, small practices, and clinics that Regional Extension Centers target and HITEC-LA serves, we are pleased with Greenway's guarantee that PrimeSUITE's functionality meets the requirements of meaningful use," says Mary Franz, executive director for HITEC-LA. "That assurance really underscores Greenway's confidence in offering a system that allows providers to meet meaningful use criteria and helps them improve the quality of health care that they deliver. Greenway is a great addition to what will soon be a full range of certified EHRs that we will offer our healthcare provider members."

A sampling of Regional Extension Centers also selecting PrimeSUITE includes:

- The Louisiana Health Care Quality Forum (LHCQF) for its \$6.2 million grant connecting 1,224 providers.
- The California Health Information Partnership and Services Organization (CalHIPSO) for its \$33 million grant connecting 6,187 providers.
- The New Mexico Health Information Technology Regional Extension Center (NM HITREC) for its \$7.7 million grant connecting 1,217 providers.
- The South Florida Health Information Technology Regional Extension Center (SFREC) for its \$13 million grant connecting 2,500 providers.
- The Colorado Regional Extension Center (CO-REC) for its \$12.5 million grant connecting 2,295 providers.
- Vermont Information Technology Leaders, Inc. (VITL) for its \$6.7 million grant connecting 1,100 providers.
- Pennsylvania's two Regional Extension Centers, PA REACH East and PA REACH West for a combined \$44 million grant targeting 8,700 providers.
- The Georgia Health Information Technology Regional Extension Center (GA-HITREC) for its \$19.5 million grant program targeting 5,200 providers.
- The Massachusetts eHealth Institute for its \$13.4 million grant program targeting 2,500 providers.
- The New York City Regional Electronic Adoption Center for Health (NYC REACH) for its \$21.7 million grant program.
- The New York eHealth Collaborative's (NYeC) \$26.5 million REC grant program to implement EHRs within state borders outside of New York City's five boroughs.

Overall, the national HHS REC program has granted \$677 million to establish 62 centers with sustainable four-year grants for helping health care providers select the right certified EHR systems for their practices, and guiding them through the entire implementation process to achieve meaningful use.

### **About HITEC-LA**

Health Information Technology Extension Center for Los Angeles (HITEC-LA) is the exclusive federally-designated Health Information Technology Regional Extension Center for Los Angeles County, charged with helping doctors and primary care providers select, implement, and meaningfully use electronic health records certified by the Office of the National Coordinator for Health Information Technology (ONC). HITEC-LA helps providers assess their technology needs, as well as offers education, training, and on-site technical assistance. For more information, visit [www.hitecla.org](http://www.hitecla.org). HITEC-LA, a project of L.A. Care Health Plan, is funded by the ONC, Department of Health and Human Services, Award Number: 90RC0052/01.

### **About Greenway Medical Technologies, Inc.**

Greenway Medical Technologies provides innovative EHR, ambulatory healthcare and clinical research business solutions and services to more than 33,000 healthcare providers nationwide, in 30 specialties and subspecialties, by enhancing the delivery of patient care through advanced health IT software and on-demand services that allow physician practices to function at their highest level of efficiency in group practice, IDN, REC, HIE, IPA, Accountable Care Organization (ACO) and Patient Centered Medical Home (PCMH) settings. Established in 1998, Carrollton, Ga.-based Greenway is a privately held company with more than 500 employees.

## About PrimeSUITE 2011 Meaningful Use Certification

PrimeSUITE® 2011 is an ONC-ATCB Complete EHR. The 2011/2012 criteria supports the Stage 1 meaningful use measures required to qualify eligible providers and hospitals for funding under the American Recovery and Reinvestment Act (ARRA). This Complete EHR is 2011/2012 compliant and has been certified by the Certification Commission for Health Information Technology (CCHIT®), an ONC-ATCB, in accordance with the applicable certification criteria adopted by the Secretary of Health and Human Services. This certification does not represent an endorsement by the U.S. Department of Health and Human Services or guarantee the receipt of incentive payments. PrimeSUITE 2011 was certified on October 14, 2010, certification number CC-1112-699072-1 for clinical quality measures NQF 0421, 0013, 0028, 0041, 0024, 0038, 0031, 0032 and 0034. Review complete details of PrimeSUITE 2011's meaningful use certification on CCHIT and ONC websites: [http://www.cchit.org/get\\_certified/ONC-ATCB-Certified-2011-2012](http://www.cchit.org/get_certified/ONC-ATCB-Certified-2011-2012) and <http://onc-chpl.force.com/ehrcert>.

For more information about Greenway, visit [www.greenwaymedical.com](http://www.greenwaymedical.com). You can also follow developments at Greenway through online and social media:

- Greenway on Twitter: <http://bit.ly/GreenwayTwitter>
- Greenway on Facebook: <http://bit.ly/GreenwayFacebook>
- Greenway on YouTube: <http://bit.ly/GreenwayYouTube>
- BlogEHR: <http://bit.ly/BlogEHR>
- Tee Green on Twitter: <http://twitter.com/#!/wteegreen>
- Justin Barnes on Twitter: <http://twitter.com/#!/hitadvisor>
- Eric Grunden on Twitter: <http://twitter.com/#!/egrunden>

Except for the historical information contained herein, the matters discussed in the press release are forward-looking statements within the meaning of the safe-harbor provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements are subject to risks and uncertainties that may cause actual results to differ materially, including but not limited to economic, competitive, governmental, and technological factors affecting the Company's operations, markets, services and related products, prices, and other factors.

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